## Valuation Document Request Checklist

The following is our preliminary data request. Please provide written answers to these questions or copies of documents which address the questions below.

Past three to five years of financial data including income statements and balance sheets (accrual-basis)*
Past three to five years of business tax returns (all pages of return)*
Listing of fixed assets or depreciation schedule*
All ownership agreements in effect (operating agreements, partnership agreements, buy/sell agreements and/or preferred share agreements)*
Copies of any business, equipment or real estate appraisals for the company or any of its assets in the three years prior to the valuation date*
Details of any offers to purchase the company in the three years prior to the valuation date
A brief description of the company's history, legal structure, products and services, and business/strategic plans
Organizational chart and management biographies as of the valuation date
A brief description of facilities (locations, purposes, sizes in sq. ft., opening/move-in dates, anticipated closure dates) as of the valuation date
Describe terms of any long-term debt (maturity, interest rates, amounts)
Summary detailing prior transactions in the company's equity for the three years prior to the valuation date*
Description of any significant pending litigation or other contingent liabilities  *these items are noted as most urgent to help the valuation process continue

